



Raymond J. DeMott

FOUNDER & MANAGING MEMBER

Ray DeMott is the Founder and Managing Member of DeMott Development, a Savannah-based commercial real estate company specializing in industrial, logistics, office, retail, and investment properties throughout Coastal Georgia, Texas, and Florida.

With more than 30 years of experience in commercial real estate, transportation, and business development, Ray has built a reputation for identifying strategic opportunities, creating value through development and redevelopment, and successfully navigating complex transactions in some of the Southeast's fastest-growing markets.

Ray's deep understanding of the Savannah region, particularly the Port of Savannah and its surrounding industrial corridors, has enabled him to acquire, develop, and manage a diverse portfolio of industrial parks, trucking terminals, warehouses, office developments, and retail properties. His hands-on approach, extensive market knowledge, and strong relationships within the business community have made him a trusted partner for investors, tenants, and development partners alike.



EXPERIENCE & ACCOMPLISHMENTS

Since founding DeMott Development in 1999, Ray has led the acquisition, development, leasing, and management of commercial real estate projects across the Southeast. His expertise spans industrial development, logistics infrastructure, retail redevelopment, office construction, and investment property management.

THROUGHOUT HIS CAREER, RAY HAS:

- Developed and managed industrial properties supporting the logistics and transportation industries surrounding the Port of Savannah.
- Acquired, entitled, and developed large-scale industrial land holdings for warehousing, distribution, and trucking operations.
- Successfully repositioned distressed and underutilized assets into thriving commercial investments.
- Developed trucking terminals, distribution centers, industrial parks, office buildings, and retail properties serving local, regional, and national tenants.
- Built long-term relationships with business leaders, investors, tenants, and industry stakeholders throughout the Southeast.



Prior to launching DeMott Development, Ray served as President of Great Southern Group, where he directed operations, sales, marketing, and strategic growth initiatives for a transportation-focused company employing approximately 75 people. His background in logistics and transportation continues to provide a unique perspective that benefits every development project undertaken by the company.



EDUCATION

Master of Business Administration (MBA)
Georgia Southern University

Bachelor of Business Administration (BBA)
Finance & Marketing
University of Georgia

International Studies
Universidad de Salamanca, Spain



PROFESSIONAL AFFILIATIONS

- Real Estate Commercial Alliance (RECA)
- Propeller Club
- Transportation Club
- Savannah Golf Club
- Savannah Yacht Club



Building Value Through Vision, Experience, and Relationships

At DeMott Development, we believe successful real estate projects begin with strong relationships, strategic thinking, and a long-term commitment to the communities we serve. Under Ray's leadership, the company continues to pursue opportunities that support economic growth while delivering lasting value for investors, tenants, and partners.